

COMMERCIAL IN CONFIDENCE

14 June 2022

Te Rūnanga a Rangitāne o Wairau
Attention: General Manager, Corey Hebberd

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Tēnā koe

**Development Opportunity: 46 and 48 Hospital Road, Witherlea, Blenheim -
Request for Proposal**

Introduction

Thank you for bringing the housing development opportunity at 46 and 48 Hospital Road, Witherlea, Blenheim (the **Site**) to the attention of Te Tūāpapa Kura Kāinga - Ministry of Housing and Urban Development.

The purpose of this letter is to outline an opportunity for Te Rūnanga a Rangitāne o Wairau to develop the Site for housing. More details of the Site are set out in **Schedule 1** to the attached Request for Proposal (RFP).

The Site has been identified as part of the Crown's housing development on vacant or under-utilised Crown Land or private land acquired by the Crown (the **Land for Housing Programme**). The Crown owns the Site and it has been set apart for State housing purposes.

Context for the offer

The Site is not subject to a Right of First Refusal. The RFP is being offered to you as Te Rūnanga a Rangitāne o Wairau brought the opportunity to the Crown, and the Ministry will undertake a procurement exercise to assess your proposal.

Request for Proposal (RFP)

Details of the RFP are set out in the **attached** documents.

The RFP is comprised of the following Components which are due on the following dates:

- i. Your confirmation to submit a Proposal: Due 4pm on 21 June 2022;
- ii. Component 1: Due 4pm on 13 July 2022;
- iii. Component 2: Due 4pm, 20 working days from the date the Crown invites you to proceed, if at all.

For the avoidance of doubt, you will only be required to submit Component 2 if we have accepted Component 1 and you receive an invitation to proceed.

Workshops

We are proposing to offer and facilitate two Workshops as set out in Part D of the RFP. The purpose of the Workshops is to assist with, and clarify the Crown's expectations for the development potential of the Site, and your possible responses to that opportunity.

The first Workshop is proposed to be held on 23 June 2022. If you would like to take up the offer of the first Workshop, please advise the Contact Person (see below) who will attend on behalf of your organisation by 21 June 2022. We recommend that two to four people from your organisation attend the Workshop.

If we do not hear from you by 21 June 2022, we will consider that you do not wish to proceed with the first Workshop.

Presentation

After Component 2 has been submitted, HUD may request a presentation on the information contained in Proposal, in order to better understand the details of the Proposal.

Contact person for communications

All communications in respect of this RFP should be addressed to: Development Manager Kieran Douglas, email: kieran.douglas@hud.govt.nz.

Nāku noa, nā



Matt Fraser
Head of Land Acquisition and Development Manager
Land Acquisition and Development Team
Te Tūāpapa Kura Kāinga - Ministry of Housing and Urban Development (HUD)