



Contracting Ltd

0275445529

1/11/2021

To Whom it May Concern

Dear Sir/Madam

Our company is a major contractor in the Queenstown district. We have been in business in Queenstown for over 20 years.

We estimate that 90% of our business is in the immediate Queenstown area with the balance of our work coming from the Wanaka Glenorchy Kingston and Cromwell regions.

We have had a workshop in Glenda Drive for 20years. We outgrew this space long ago. We could never afford to relocate in to this immediate area or to expand our business in this area.

Last year we spent around a million dollars acquiring a very substantial machine to excavate rock substrate. This machine is the most sustainable option, anywhere in the world, for the excavation of rock foundations.

It is a very valuable asset for our community to have this equipment now available. Almost all significant construction and development in the Queenstown area involves foundation excavation.

This machine is substantially less invasive noise wise, several times faster than standard diggers and means that all the rock is recovered so that it can be recycled. It is a significant investment for our company.

We have spent over 18 months trying to find a site in the area to both locate the machine, and our other equipment, and most importantly have a place where we can dump our rock and screen it, sort it, stack it and have it available for recycling.

As you can imagine, we need a decent size area, that we can afford and that is away from residential, retail or service activities. All our inquiries turned up nothing.

Our pleas to the council for direction on this landed on deaf ears. No agent could show us a single option.

Our best option, therefore, was to go to Cromwell. The madness, poor economics and environmental impact of this is very clear. We would need to be driving through the worst piece of road in the country to get to our yard and dump our rock, or park up our equipment. Then we would need to be bringing the rock, in its various forms, back through the same road



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to deliver it for its new uses. This alone would make many jobs financially out of reach.

We would have to cart our equipment through this same route every time we have completed a job and then drag it back again.

All of that would add significantly to already high construction costs in our town let alone add significantly to our town's environmental footprint.

The site at Victoria Flats we have now found is perfect for our uses. It is flat, away from any residential or retail/service activities. It is easily accessible from the whole Wakatipu basin area and very accessible for our staff who either come in from Cromwell, past this site, or out of the Lake Hayes Estate/Shotover Country area and could now avoid the Shotover bridge.

The site is very affordable and enables us to achieve significant efficiencies which can then be passed on to everyone in our community. It also gets a sometimes messy and unattractive industrial type activity out of the way of our residents in our community.

Please let me know if you require any further clarification of any of this.

Thank you

Maxine Murdoch
Chief Executive
BMT Contracting.