



Mr Danny De Graaf
The Directors
Northland Development Corporation
PO Box 454, Whangarei
New Zealand, 0140

Dear Danny,

Accor reconfirm our commitment to working with Northland Development Corporation on the flagship hotel and convention centre project on Riverside Drive. As a leading global hotel operator, we have experienced exceptional outcomes when combining hotel developments with conference centres. This allows the conference and event centre to provide world class accommodation facilities for travelling guests and assist in attracting regional and national events and conferences.

Through the joint management of these assets, Accor would be able to provide genuine event and hospitality experiences which would be unique in the Northland region and one of very few venues across New Zealand which could provide this level of integrated event experience.

Along with the benefit of the conference centre, offering a hotel on the riverfront will assist in driving the hotel as a genuine leisure destination complimented by a best in market food & beverage offering.

We look forward to working with Northland Development Corporation on turning this opportunity into a flagship development success story.

Kind regards

A handwritten signature in black ink, appearing to be 'Brett Forer'.

Brett Forer

Director Development Pacific
Accor

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